SHISKINGRAS

The future of investing is investing in the future

Shokworks is a global software development and investments firm that created the concept of "company builder." As a global company builder, Shokworks serves as an engine of growth for scaleups worldwide through capital allocations, engineering teams on demand, and "in-kind" contributions in the form of capital advisory and management best practices.

Shokworks is a hands-on partner for technology scaleups in late Seed, Series A, and even Series B stages to achieve traction and scale. We curated our pioneering "scale on demand" offering to effectively accompany scaleups in every phase of their growth trajectory in real-time.

2018

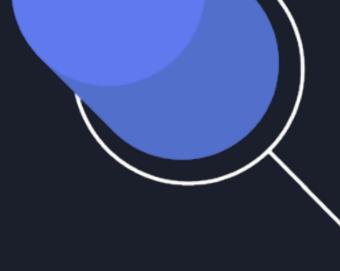
- · Shokworks was founded.
- First Partner, TwoWay Sports, the leading sports enterprise with the launch of Liga Dimayor App, Millonarios Fútbol Club Official App, and Colombia's National men's soccer Team official App which achieved 2M+ users, 10M+ USD revenue, and 2X APP of the day in Appstore Colombia.

2020

- Expanded footprint to Dallas and NYC.
- · Partnership with Rivals, a free-to-play sports & entertainment gamification with high impact in the industry, developing Web and mobile apps for the NFL, ESPN, and Tampa Buccaneers

2022

- · Opened new offices in Valencia.
- · Alejandro Laplana became part of the Board of Directors and Key Advisors of Unitea.
- · Partnership with Troop..\$4.3 million raised in a seed round.
- · New partnerships: TNS, Shimoku, FreshPeople, Internxt, and Deal Box.
- · Miami Tech Week Event Featuring Jake Paul.



2019

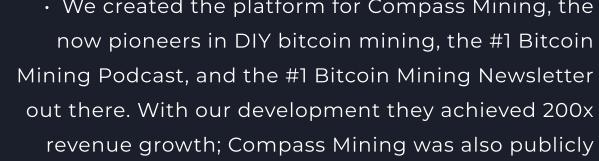
· Partnership with Kinesis, the now Industry Leader in fully allocated precious metals, as a result of our investments. It's accessible in 195 countries and became the 10th largest capitalraising vehicle in 2019, with achievements such as \$190 million in tokens sold, \$6.3B USD volume traded to date, and 100,000+ users. 2021

· We created the platform for Compass Mining, the endorsed by Jack Dorsey, former CEO of Twitter and



2023

- · First Innovation Forum, hosted by Shokworks and Deal Box, that reunites our global ecosystem of partners and investors.
- · Partnership with Reental, the leading European Real Estate Tokenization platform.
- · Alejandro Laplana, becomes Key Investor and Member of the Board of Advisors of Compass Mining.



current CEO of Block, as a VIP user.



SHOKWORKS METRICS

Founded in

2018

HQ in Miami

NYC, Dallas, Madrid, Valencia, Buenos Aires and Caracas

350

Products Developed

40

Portfolio Companies

\$100M

Portfolio Value

\$500M

Generated for Clients and Partners

in Revenue and Cost Savings.



WE WORK WITH

Scaleups Enterprises

























































alfred













Omig⊙



INTERNXT



(CRYPTOBUCKS















2417 NÜRSING CARE





OUR TEAM



ALEJANDRO LAPLANA
CEO



DANIEL LAPLANA
CCO



OSCAR GONZALEZ

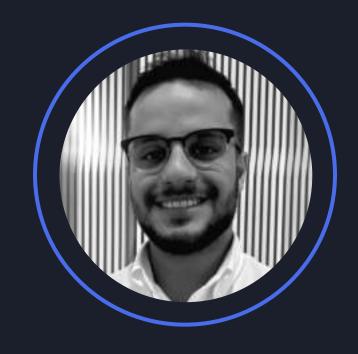
CTO



ALEXANDRA
BARRETO
COO



PMO



CARLOS URBINA

VP OF CUSTOMER

SUCCESS



JORGE ROJAS

 VP OF ENGINEERING

COMPANY BUILDER

	Venture Studio	Accelerator	Seed Capital Fund	Venture Capital Series A Fund	Shokworks Company Builder Model
Number of Scaleups Per Year	2-4	10+	10+	10+	10+
Scaleup Maturity	Very High	Low	Low	High	Medium
Program for Scaleups and Enterprises	No	Yes	No	Some	Yes
Percent Equity Taken	20-90%	6-12%	10-30%	10-30%	5-15%
Capital Allocation	No	Yes	Yes	Yes	Yes
In-Kind Contributions	Yes	Yes	No	No	Yes
Seed to Series A	15 months	20 months	20 months	N/A	12 months
Full Service Engineering	Yes	Yes	No	No	Yes

WE'RE MASTERS IN COMPANY BUILDING

Helping the world's most innovative companies and industry leaders break through every challenge.





Capital Advisory
Technology Services
Cost Effective Scaling
IT Transformation

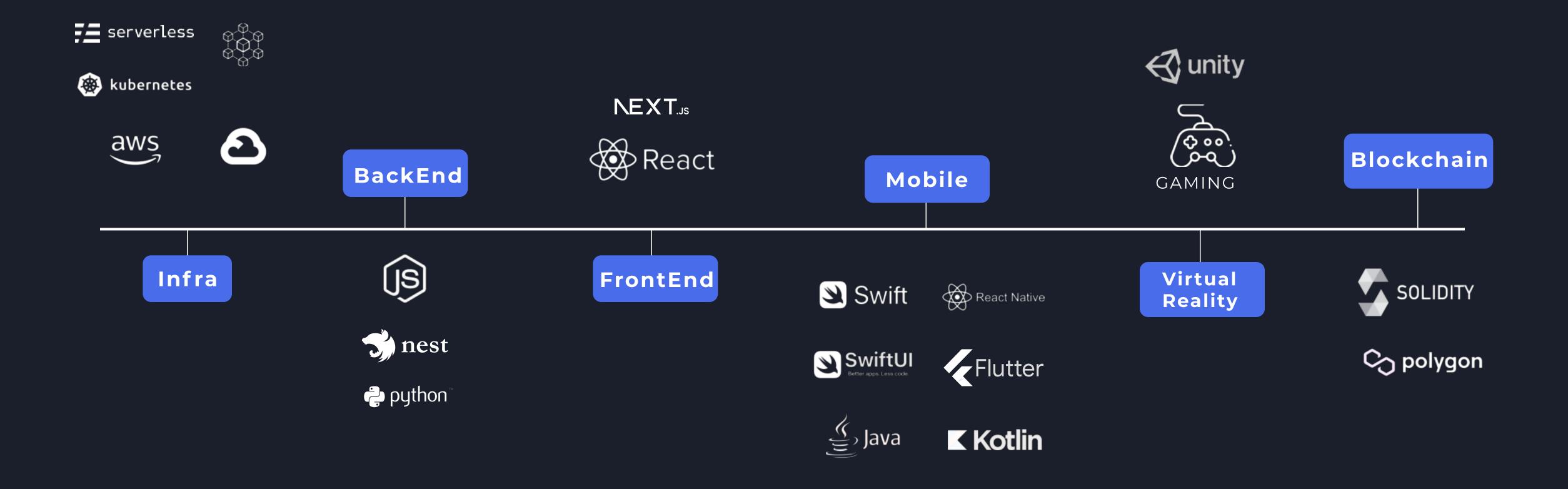
Company Builder
Software Innovations
Capital Allocation

Mitigate Risk
Build Better, Faster
Repeatable Process
Create Exponential Value

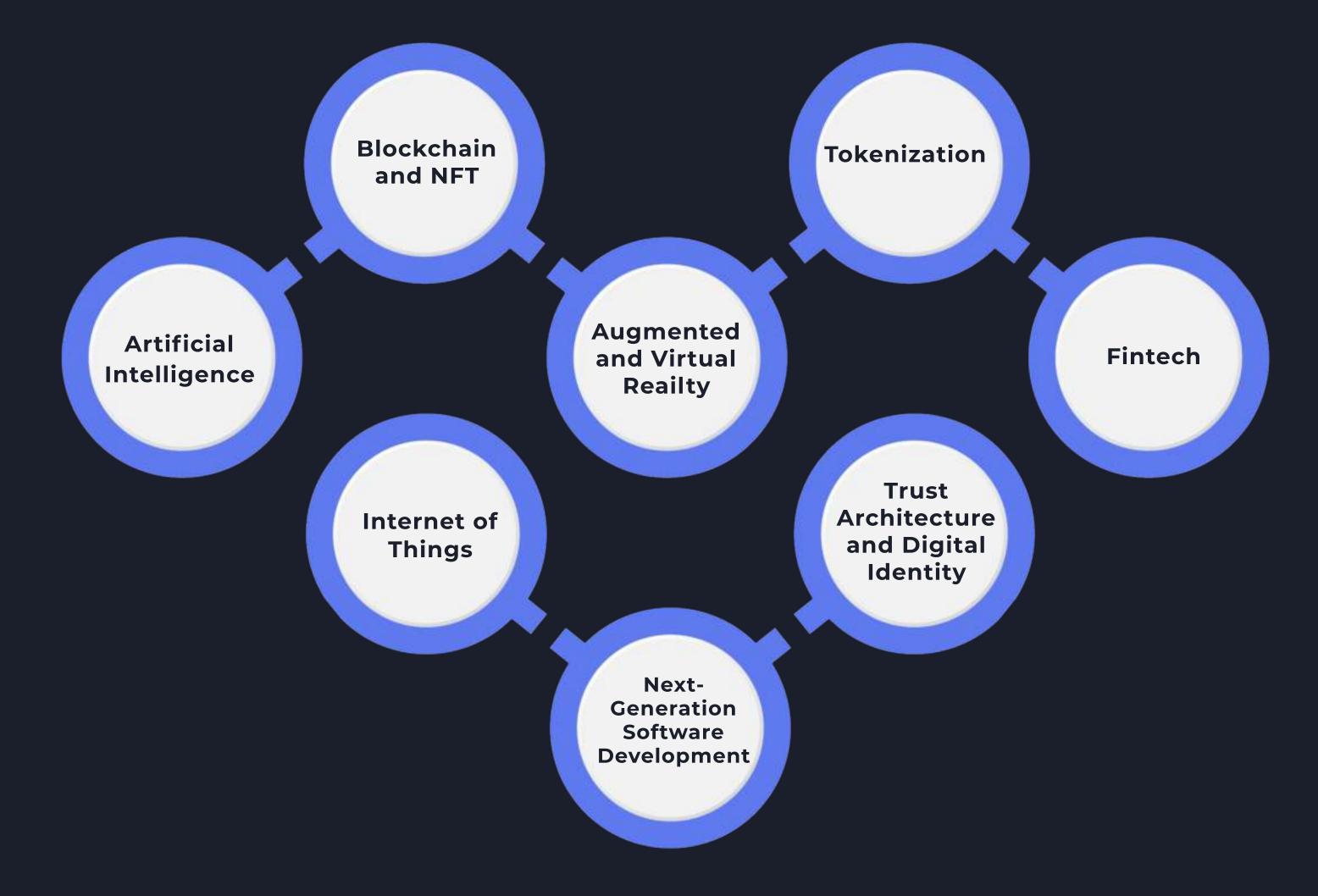
Domain Expertise
Know - How
Assets and Unique
Insights

Mature Businesses
Strategic Investors
Proven Founders

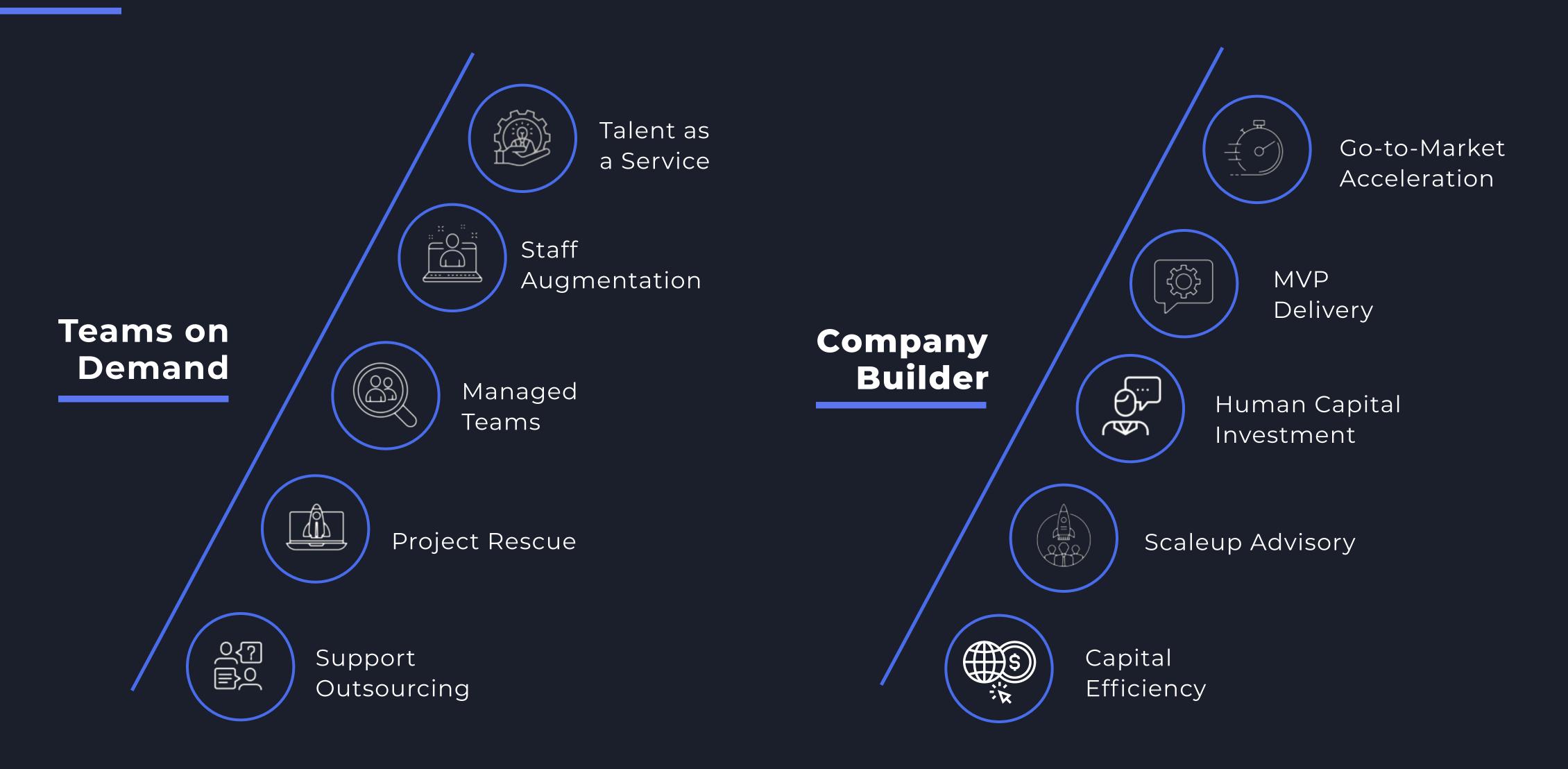
OUR TECHNOLOGIES



TECHNOLOGICAL DOMAINS



SHOKWORKS ADVANTAGES









Cloud Infrastructure Development



Blockchain Development



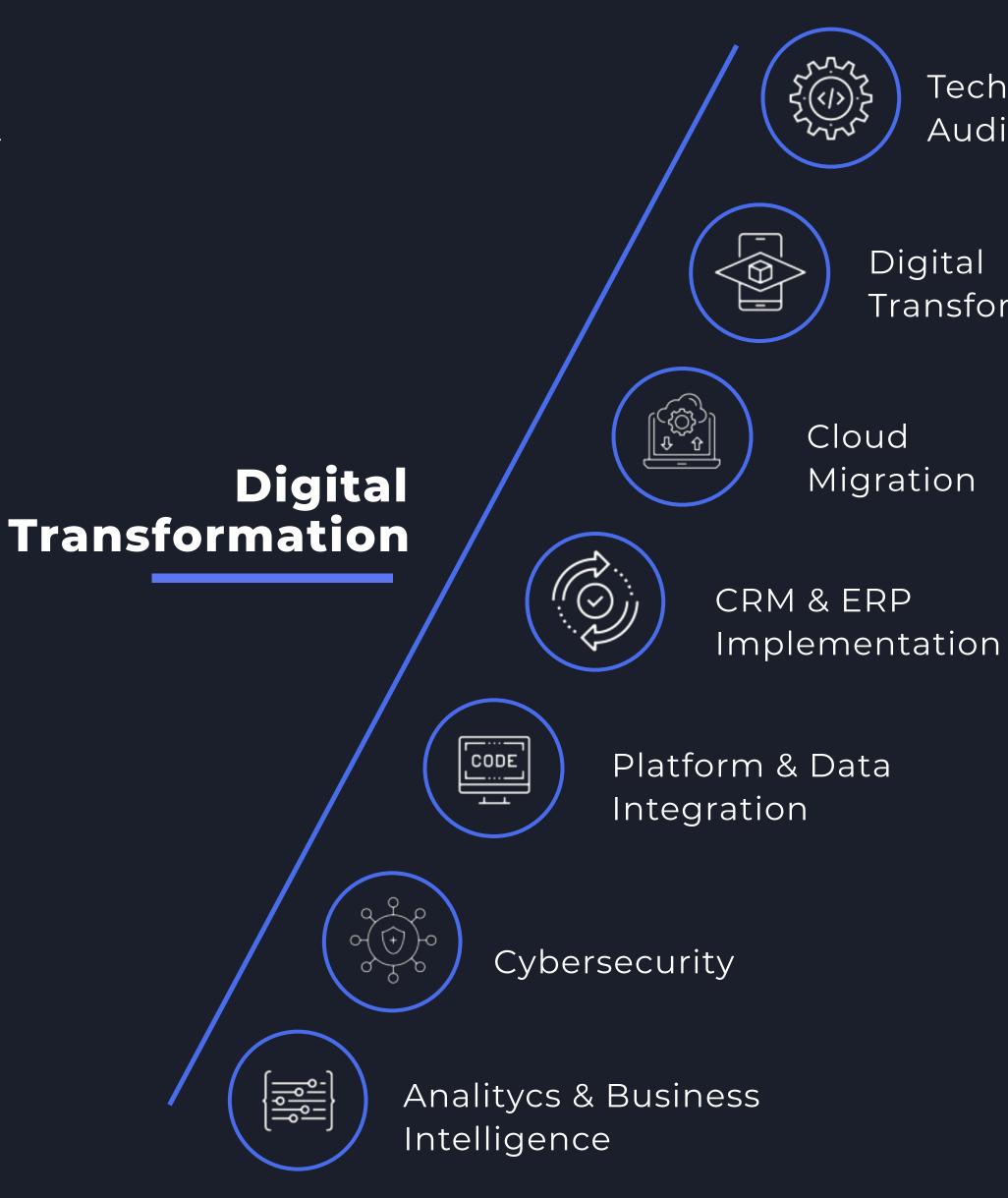
AR & VR Applications



Al, Machine Learning, Big Data



Internet of things (IoT)



Technical

Transformation

Audit

Digital

AS SEEN ON





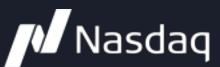


InsideHook



Forbes







Bloomberg



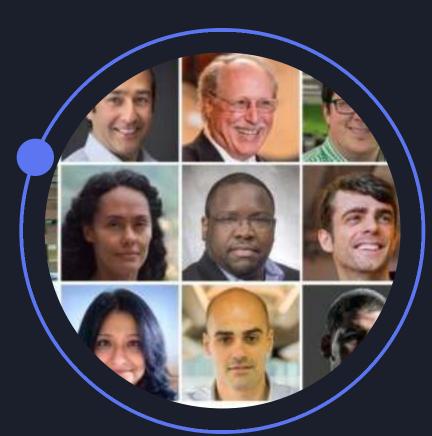
Unitea Unveils Board
of Directors Featuring
Industry Titans of
Music, Marketing,
and Business



Dallas' Shokworks Co-Launches International, Tech-Enabled Co-Living Properties for Digital Nomads



Local Innovators Take Home
Awards at Dallas' State of
Entrepreneurship 2022
Event



15 Technology
Investments Every
Startup Should Make
As Soon As Possible

OUR AWARDS / RECOGNITION



2X APP of the day in Appstore Colombia



#2 APP in Entertaiment in Appstore Colombia



IHRMS Best new product in technology



Rising Entrepreneur of the Year and Investor of the Year Alejandro Laplana



Barclays Entrepreneur Award 2021 (Winner)



Tech Nation (Winner 2020) Rising Stars 3.0



Stellar Community (Winner) Stellar Community Fund #9



Alejandro Laplana Zabarain OUTSTANDING LEADERSHIP AWARD

OUR SUCCESSES



Now everyone can mine bitcoin

Compass Mining is revolutionizing the way people mine Bitcoin, as a Bitcoin-first company, they are on a mission to support decentralized growth of hash rate and strengthen network security. They have developed a platform that makes mining Bitcoin accessible to everyone, and their goal is to empower individuals to take an active role in the mining process, learn more about the technology and explore the potential of Bitcoin mining. With Compass Mining, mining Bitcoin is no longer a prohibitive venture but rather a profitable opportunity for all.

The Problem:

- 1. High barriers to access to the necessary machines and infrastructure make it difficult for both institutional and retail investors to participate.
- 2. The **24/7 management required for successful mining** further adds to the complexity and makes it an unattractive venture for many.

The Solution:

Compass Mining and Shokworks developed a platform that makes Bitcoin mining accessible to everyone, by providing a one-stop-shop for the necessary hardware and hosting locations and removing the barriers and complexity that have traditionally hindered mining for individuals and institutions. With its user-friendly interface and value-added services such as monthly billing, customers can now mine Bitcoin easily.





Compass Mining was publicly endorsed by Jack Dorsey, former

CEO of Twitter and current CEO of Block, as a VIP user.



Colombia's National Men's Soccer Team

Colombia's National Men's Soccer Team was one of our first partners through TwoWay Sports. The team represents Colombia worldwide in CONMEBOL and is in the FIFA World Rankings. The team has a dedicated national and international fan base, which the product helped cover and engage fans throughout the entire Russia 2018 World Cup.

The Problem: Develop an application that can fulfill Colombia's National Soccer Team's fanbase needs, creating highly engaging, sticky, and useful features.

The Solution: The official application that Shokworks delivered allowed users to stream Colombia's international matches in real- time. The chat/community option "Wall Tricolor" let users express their support to the team via voting options as they could share their ideal lineups for every match in the "Once Ideal" feature along many others.





10M+ USD Revenue



Ran Successfully
Through the 2018
World Cup



2M+ Users



2X APP of the day in Appstore Colombia

Official Colombian Team App.

TESTIMONIALS





CHAIRMAN & CEO EPX.GLOBAL

"I am a 30 year veteran of pioneering technology products and have been pushing the edge of international development and economics since it was possible. I have never had a better experience than working with Shokworks. There's not enough space to share all of the reasons but here are a few that quite frankly are all you need to know whether a growth start up or a F500 enterprise: US time zones, perfect English, everyone is high integrity, pleasant and goes above and beyond, as technically cutting-edge as anyone in Silicon Valley or beyond, proactive communicators, emotional ownership of the effort at all levels - from CEO to CTO to Developers and QA members as well.

Cost effective for this level of talent is an understatement. I am bombarded by BS talent shops 24/7 like all tech leaders but these guys are who you are looking for. That's all there is to it. If you are considering Shokworks, do yourself a favor and shut down other conversations and start moving headcount to them because they are a partner that can invent, build and scale."





⊘ ZEN YUI

CTO TROOP

"As the CTO at Troop, a new shareholder activism platform for retail investors, I can confidently say that Shokworks has been an invaluable and great technical partner for us. They have helped us think through our architecture and roll out mobile apps, and have been instrumental in rapidly staffing our team as we scale up and down. Their experienced architects have been a great resource for our new startup technical team to bounce ideas off of, and have helped us build a platform that is connecting everyday investors to activism that impacts their daily lives."



PATRICK RAMSEY
CO-FOUNDER OMIGO

· CHAIRMAN OF THE BOARD OF CODERE

· LEAD U.S DIRECTOR ARISTOCRAT

"As one of the cofounders of Omigo App, a consumer app for social networking and online advertising, I couldn't be happier with our decision to partner with Shokworks. They have been instrumental in helping us build and test our product, and we're excited for the upcoming beta launch. The event hosted by Dealbox and Shokworks was a great opportunity for us to connect with other entrepreneurs and partners, and gain a deeper understanding of the challenges and opportunities in our industry."







Shokworks On **The Mic Podcast**

Industry Insight Articles

Forbes **Technology Council**

SDBCF Innovation Forum



LET'S GET IN TOUCH

Email us at:

sales@shokworks.io

to scale up your bussiness!













SH®KWORKS